Subject Module
Department of Agribusiness
Faculty of Agriculture
University of Islam Malang

Module Handbook

Module Title	Leadership
Module Level, if available	Undergraduate Study Program of Agribusiness
Course Code	MKP60703
Headings, if available	-
Course (MK)	Leadership
Semester	6
Course Coordinator	Dr. Ir. Nikmatul Khoiriyah, M.P.
Teaching Team	-
Language of instruction	Indonesian language/English
Linkages with the Curriculum	Study Program : Agribusiness Specialization: Agribusiness Type: ~~Compulsory~~/Elective
Learning Methods and Duration	1. Lecture: 100 minutes/meeting (14 meetings) 3. Structured Assignments/individual and group Assigments presentation
Student Study Load	1. Lecture: 100 minutes/meeting (14 meetings) 2. Structured Assignments/quiz/group presentation 3. Attendance: 75% of total attendance
Credit Weight	2 credits or 3,4 ECTS
Requirements for Passing the Course	• Attendance ≥75% • The final score of all the components of the learning evaluation ≥50 The final score component: • 20% Midterm Exam • 20% Final Exam • 30% Practicum • 20% Structured Assignments (individual and group) • 10% Presence
Prerequisite Courses	Basics of Management
Learning Outcomes	The expected learning outcomes are: 1. An ability to respond to problems regarding entrepreneurship, agribusiness, green food (ILO 1) 2. An ability to solve problems, topics and processes related to the achievement of agribusiness according to concepts and strategies in problems solving (ILO 8)
Learning Content	After completing this course students are able to: 1. Able to explain the concept, meaning of leadership, and power, analyze the Attitude Approach, behavioral approach, style approach (Style), and Situational Approach 2. Able to explain Contingency Theory, Path-Goal Theory, and Leader-Member Exchange Theory 3. Be able to describe the skills approach,

| | Transformational Leadership, Transactional Leadership, and Culture and Leadership
4. Able to explain Leadership Ethics, and Leadership Training Techniques

The topics include:
1.   Introduction
• The importance of analyzing leadership
• Basic concepts of leadership and power
• The link between leadership and power
2.   Leadership Theory Attitude Approach
• The importance of assessing the attitude approach leadership
• Basic theories / concepts of attitude approach
• Examples of attitude approach leadership
• Characteristics of attitude approach leadership
• The application of leadership uses an attitude approach
3.   Behavior Approach leadership theory (Behavior)
• The importance of examining leadership behavioral approaches (behavior)
• Definition of a behavior approach
• Application of a behavior approach
• Leadership evaluation using a behavior approach (behavior)
4.   The theory of leadership style approach (Style)
• The importance of analyzing leadership style approaches (style)
• Examples of leadership using a style approach (style)
5.   Situational Approach
• The importance of assessing the siteional approach
• The effectiveness of the style approach (style)
6.   Contingency Theory
• The importance of examining contingency theory
• Cooperative based agribusiness corporations
7.   Path-Goal Theory
• The importance of analyzing Path-Goal Theory
• History of agribusiness corporations in Indonesia
• Background on the formation of agribusiness corporations in Indonesia
8.   Leader- Member Exchange Theory
• The importance of assessing Leader-Member Exchange Theory
• The basis for the establishment of agricultural economic institutions in Indonesia and in several countries
9.   Skills Approach
• The importance of examining the skills approach
• Character of farmer organizations
10.   Transformational Leadership
• The importance of analyzing transdormational leadership
• Articles on applying transactional leadership
• Articles of cases in Indonesia
11.   Transactional Leadership
• The importance of assessing transactional leadership
• Examples of cases of application of transactional leadership
12.   Culture and Leadership
• The importance of studying culture and leadership
• Development of agribusiness corporations |

	• Agribusiness corporation development tools • Institutions involved in the development of agribusiness corporations **13. Leadership Ethics** • The importance of assessing leadership ethics • Differences between ethics, morals, and values in leadership ethics • Elements of developing leadership ethics • The urgency of leadership
Test Terms and Forms	Examination requirements: A minimum of 75 % attendance to attend the final exam Forms of examination: Essay
Learning Media	Projector and screen, Zoom application, Google Classroom, e-book, WA Group, Learning Management System (LMS UNISMA)
References	**Main References :** 1. Yukl, G. (1981). *Leadership in Organizations, 9/e*. Pearson Education India. 2. Yukl, G., & Van Fleet, D. D. (1992). Theory and research on leadership in organizations. 3. Manzilati, A. (2011). *Kontrak Yang Melemahkan Relasi Petani Dan Korporasi*. Universitas Brawijaya Press. 4. Moeljono, D. (2003). *Budaya korporat dan keunggulan korporasi*. Elex Media Komputindo. 5. Wangthanomsak, M. (2020). Leadership: Theory & Practice. *Journal of Educational Administration, Silpakorn University*, *11*(1), 231-233. **Supporting References :** 1. Gordon, A., & Yukl, G. (2004). The future of leadership research: Challenges and opportunities. *German Journal of Human Resource Management*, *18*(3), 359-365. 2. Yukl, G. (2008). How leaders influence organizational effectiveness. *The leadership quarterly*, *19*(6), 708-722. 3. Yukl, G., O'Donnell, M., & Taber, T. (2009). Influence of leader behaviors on the leader-member exchange relationship. *Journal of managerial psychology*. 4. Hassan, S., Mahsud, R., Yukl, G., & Prussia, G. E. (2013). Ethical and empowering leadership and leader effectiveness. *Journal of Managerial Psychology*. 5. Yukl, G. (1989). Managerial leadership: A review of theory and research. *Journal of management*, *15*(2), 251-289. 6. Yukl, G. (1999). An evaluation of conceptual weaknesses in transformational and charismatic leadership theories. *The leadership quarterly*, *10*(2), 285-305. 7. Riggio, R. E., & Reichard, R. J. (2008). The emotional and social intelligences of effective leadership: An emotional and social skill approach. *Journal of managerial psychology*. 8. Chou, C. Y., & Naimi, L. L. (2020). A Discussion of Leadership Theories as they Relate to Information Systems Leadership. *Leadership & Organizational Management Journal*, *2020*(2), 1-10.