



PORTFOLIO

Department of Agribusiness

Faculty of Agriculture

University of Islam Malang

Subject	Consumer Behavior
Module Level, if available	Undergraduate Study Program of Agribusiness
Subject Code	MKW60730
Type of course	Compulsory Course
Credits	3 credits/ 5.1 ECTS
Semester	5
Prerequisite	-
Parallel Class	A, B, C
Module Description	This Consumer Behavior course is a compulsory course taken by undergraduate students of the fifth semester Agribusiness Study Program, weighing 3 credits. Through this course, students are expected to be able to analyze consumer behavior in accordance with consumer behavior theories, applying those theories. Students obtain material in the form of various consumer behaviors and the things that trigger them and how to follow up on these behaviors to devise marketing strategies so that marketing goals are achieved.
Learning Outcomes	<p>The intended learning outcomes are:</p> <ol style="list-style-type: none"> 1. Able to analyze various consumer behaviors 2. Able to follow up on various consumer behaviors and take the decision to structure marketing strategies so that marketing goals are achieved. 3. Able to assess dynamic multinational marketing strategies so as to adapt to global marketing 4. Able to use up-to-date quantitative methods to analyze consumer behavior 5. Able to work efficiently, independently to solve consumer behavior problems 6. Able to work together in a team to analyze marketing based on consumer behavior
Learning Content	<p>After completing this subject students are able to:</p> <ol style="list-style-type: none"> 1. Master the concepts of consumer behavior and consumer behavior models 2. Able to explain the motivation, attitudes and learning of consumers 3. Able to explain about referral groups and family influences, social classes, culture and subculture. 4. Able to explain about consumer communication and behavior, integrated marketing communication strategies 5. Able to explain about decision making. 6. Able to explain about advertising, sales promotions, special events and public relations and direct marketing and personal sales
Aims	Students apply consumer behavior theories to analyze and decide on marketing strategies in an effort to increase marketing goals, increase turnover and increase revenue from both personal and corporate businesses.
Teaching Methods	Several methods applied in this course consist of lecturing, assignment, practice and group presentation. All these methods are applied on 3 parallel classes
Participant	<ul style="list-style-type: none"> • A class: 38 students from 5th semester • B class: 36 students from 5th semester

	<ul style="list-style-type: none"> • C class: 37 students from 5th semester, 1 student from other
Teaching Attendance	<ul style="list-style-type: none"> • A total of 14 meetings were held totally (100%) by lecturers (class A, B, C) • In class A 37 students have an attendance rate 100% and 1 student have less than 50% attendance rate. • In class B 33 students have an attendance rate 100% and 3 student have less than 50% attendance rate. • In class C 38 students have an attendance rate 100%
Evaluation System	The assessment components in this course consist of attendance, structured assignments, practicum, midterm exams and final exams. All these components are then combined to get the final score. Assessment matrix and sample questions are available in Appendix 1 and Appendix 2
Learning Result	<ul style="list-style-type: none"> • Achievement ILO in A Class CLO 1 = 83.33 (Excellent) CLO 2 = 84.03 (Excellent) CLO 3 = 82.64 (Excellent) CLO 4 = 81.25 (Excellent) CLO 5 = 79.86 (Excellent) CLO 6 = 80.56 (Excellent) • Achievement ILO in B Class CLO 1 = 84.03 (Excellent) CLO 2 = 86.11 (Excellent) CLO 3 = 85.41 (Excellent) CLO 4 = 84.72 (Excellent) CLO 5 = 86.11 (Excellent) CLO 6 = 83.33 (Excellent) • Achievement ILO in C Class CLO 1 = 95.83 (Excellent) CLO 2 = 95.14 (Excellent) CLO 3 = 94.44 (Excellent) CLO 4 = 93.75 (Excellent) CLO 5 = 94.44 (Excellent) CLO 6 = 94.44 (Excellent) <p>Complete achievement on average ILO can be seen on Appendix 3</p>
Statistical Distribution	<ul style="list-style-type: none"> • A Class, Grade distribution: A = 22 students, B = 11 students, C = 3 students, E = 2 students • B Class, Grade distribution: A = 26 students, B = 6 students, C = 1 student, E = 3 students • C Class, Grade distribution: A = 36 students, B = 1 students, E = 1 student <p>Complete achievements on each CLO per student can be seen in Appendix 4</p>
Teaching Observation	<p>Materials were delivered in Indonesia. The student could understand the materials well.</p> <p>In A Class: there was a student poor on both CLO 1, 2 student poor on both CLO 2, 3 students poor on CLO 3, 1</p>

	<p>student poor on CLO 4, 2 students poor on CLO 5, 1 student poor on CLO 6</p> <p>In B Class: there were 3 student poor on both CLO 1, CLO 2, CLO 3, CLO 4, CLO 5, 4 students poor on CLO 6 ,</p> <p>In C Class: there was a student poor on both CLO 2, 2 students poor on CLO 3, and 1 students poor on CLO 5</p>
Learning Constraints	A, B, and C class: Lack of practice in the field about public relations and direct marketing and personal sales
Recommendation	A, B, C, Class: Paying more attention for students who hardly understand the materials

Appendix 1. Scoring Matrix

Nomenclature	Weight	Final Score	
		Letter Mark	Score average
Assignment	20%	A	80 – 100
Midle semester test	20%	B	70 - <80
Final semester test	20%	C	55 - <70
Practice	30%	D	50 - < 55
Presence	10%	E	0 - <50

Appendix 2. Question samples

1. How do you act as a marketing agent in encouraging consumers to prefer buying your product and not buying competitors' products? Explain that!
2. In your opinion, how effective are reference groups in attracting potential customers in the purchasing decision-making process? explain!
3. What are the criteria used to decide which products consumers will buy and how is the consumer buying decision-making process in normal times before Covid-19 and during Covid-19?
4. In your opinion, how important are brands, advertisements, halal certification in terms of consumer purchasing decisions? explain!
5. How do you know consumer tastes and the value of product satisfaction from a consumer? Explain!

Appendix 3. Achievement of CLO

A Class

Meetings	CLO 1 (%)	CLO 2 (%)	CLO 3	CLO 4 (%)	CLO 5 (%)	CLO 6 (%)
1	83.33					
2		84.03				
3			82.64			
4				81.25		
5					79.86	
6						80.56
Average	83.33	84.03	82.64	81.25	79.86	80.56
Predicate	EXCELLENT	EXCELLENT	EXCELLENT	EXCELLENT	EXCELLENT	EXCELLENT

B Class

Meetings	CLO 1 (%)	CLO 2 (%)	CLO 3	CLO 4 (%)	CLO 5 (%)	CLO 6 (%)
1	84.03					
2		86.11				
3			85.41			
4				84.72		
5					86.11	
6						83.33
Average	84.03	86.11	85.41	84.72	86.11	83.33
Predicate	EXCELLENT	EXCELLENT	EXCELLENT	EXCELLENT	EXCELLENT	EXCELLENT

C Class

Meetings	CLO 1 (%)	CLO 2 (%)	CLO 3	CLO 4 (%)	CLO 5 (%)	CLO 6 (%)
1	95.83					
2		95.14				
3			94.44			
4				93.75		
5					94.44	
6						96.53
Average	95.83	95.14	94.44	93.75	94.44	96.53
Predicate	EXCELLENT	EXCELLENT	EXCELLENT	EXCELLENT	EXCELLENT	EXCELLENT

Standard

Std num-based AI		Weighted avg LO based AI	
70 <= AI	HIGH	70 <= AI	EXCELLENT
60 <= AI < 70	MEDIUM	60 <= AI < 70	SATISFACTORY
50 <= AI < 60	LOW	50 <= AI < 60	DEVELOPING
AI < 50	VERY LOW	AI < 50	UNSATISFACTORY

Appendix 4. Achievement on each per student A Class

No.	NPM	NAMA	Matrik Rekap Nilai Akhir Mahasiswa Sub-CPMK/BOBOT (Nilai Harian)												UTS	UAS	Angka	Huruf			
			1		2		3		4		5		6						Skala 4	Skala 100	
			skala 4*15%	skala 4 *15%	skala 4*15%	skala 4*15%	skala 4*15%	skala 4*15%	skala 4*25%	skala 4*15%											
1	21701032002	WIDYATI	4	0.6	4	0.6	4	0.6	4	0.6	4	1	4	0.6	4	81.95	76	87	83	A	
2	21701032003	RISKI DWI ELVIANTI	3	0.45	3	0.45	3	0.45	3	0.45	3	0.75	3	0.45	3	82.29	68	72	76	B	
3	21701032004	FIDELINO CARVALHO	4	0.6	4	0.6	4	0.6	4	0.6	4	1	3	0.6	4	80.35	90	96	92	A	
4	21701032006	JA FAR ABDURRAHMAN	3	0.45	3	0.45	3	0.45	3	0.45	3	0.75	3	0.45	3	79.54	75	75	77	B	
5	21701032007	MOH. NANDA AL AZIZ	4	0.6	4	0.6	4	0.6	4	0.6	3	1	3	0.6	4	83.56	74	84	81	A	
6	21701032008	FIQRI ICHSAN TAWAQUAL	0	0	0	0	0	0	0	0	0	0	0	0	0	81.21	0	0	13	E	
7	21701032009	NOVIA KRISTIANINGSIH	4	0.6	4	0.6	4	0.6	4	0.6	3	1	3	0.6	4	81.46	80	92	86	A	
8	21701032010	SOFIANSYAH	0	0	0	0	0	0	0	0	0	0	0	0	0	16.18	61	0	36	E	
9	21701032011	NURWAHIDAH	3	0.45	3	0.45	3	0.45	3	0.45	3	0.75	3	0.45	3	81.46	60	82	76	B	
10	21701032012	SUPARDI	3	0.45	3	0.45	3	0.45	3	0.45	3	0.75	3	0.45	3	74.82	68	72	74	B	
11	21701032013	MUHAMMAD SHOLAHUDDIN	3	0.45	3	0.45	3	0.45	3	0.45	3	0.75	3	0.45	3	80.48	67	81	76	B	
12	21701032016	BADRULLAH	4	0.6	4	0.6	4	0.6	4	0.6	4	1	4	0.6	3	85.59	75	92	85	A	
13	21701032017	DODIK EKA PRASETYO	3	0.45	3	0.45	3	0.45	3	0.45	3	0.75	3	0.45	3	77.59	65	78	71	B	
14	21701032018	NADIA MISBAKHUL KHOIRO	4	0.6	4	0.6	4	0.6	4	0.6	4	1	4	0.6	3	76.08	89	96	91	A	
15	21701032019	NUR CHAMILA	4	0.6	4	0.6	4	0.6	4	0.6	4	1	4	0.6	4	83.56	81	82	83	A	
16	21701032020	AISYAH RAMADHANI	4	0.6	4	0.6	4	0.6	4	0.6	4	1	4	0.6	4	81.32	86	92	90	A	
17	21701032021	JOHAN BUAMONA BOT	3	0.45	3	0.45	3	0.45	3	0.45	3	0.75	3	0.45	3	81.04	62	84	72	B	
18	21701032023	NUR CHOLIS	2	0.3	2	0.3	2	0.3	2	0.3	2	0.5	2	0.3	2	70.92	60	72	67	C	
19	21701032024	DEFI WIDIYASARI	4	0.6	4	0.6	4	0.6	4	0.6	4	1	4	0.6	4	82.3	89	96	93	A	
20	21701032025	FEBI NUR FITRIANA	4	0.6	4	0.6	3	0.6	3	0.6	4	1	4	0.6	4	81.18	71	90	83	A	
21	21701032026	MOHAMMAT ISBATUL CHOIR	4	0.6	4	0.6	4	0.6	3	0.6	4	1	4	0.6	4	77.34	81	78	82	A	
22	21701032027	IZZA NAILATUL IFAZAH	4	0.6	4	0.6	4	0.6	3	0.6	4	1	4	0.6	4	81.09	84	86	86	A	
23	21701032028	AHMAD NASRUL MAHASIN	3	0.45	3	0.45	3	0.45	3	0.45	3	0.75	3	0.45	3	62.62	73	88	76	B	
24	21701032029	DWI INDRAMAN	3	0.45	3	0.45	3	0.45	3	0.45	3	0.75	3	0.45	3	68.05	67	90	76	B	
25	21701032030	DAVID PRASETYO ADI CAH	4	0.6	4	0.6	4	0.6	4	0.6	4	1	4	0.6	4	71.44	83	92	85	A	
26	21701032031	ERWINUL MAKKI	2	0.3	2	0.3	2	0.3	2	0.3	2	0.5	2	0.3	2	83.42	60	76	68	C	
27	21701032032	AHMAD SHALIHUDDIN	4	0.6	4	0.6	4	0.6	4	0.6	3	1	4	0.6	4	80.34	83	90	81	A	
28	21701032033	FATHUR ROHMAN	2	0.3	2	0.3	2	0.3	2	0.3	2	0.5	2	0.3	2	70.46	60	72	67	C	
29	21701032034	NEVA LIS SAFITRI	4	0.6	4	0.6	4	0.6	4	0.6	3	1	4	0.6	4	79.5	88	92	89	A	
30	21701032035	AFRIANSYAH	3	0.45	4	0.45	3	0.45	3	0.45	3	0.75	3	0.45	3	82.3	75	76	78	B	
31	21701032036	SATRIA HIDAYAT	4	0.6	4	0.6	4	0.6	4	0.6	4	1	4	0.6	4	82.84	94	93	92	A	
32	21701032038	ADE SUKMA PANEMUAN	3	0.45	3	0.45	3	0.45	3	0.45	3	0.75	3	0.45	3	82.3	65	82	77	B	
33	21701032040	SACICO DESI ANDRIANI	4	0.6	4	0.6	4	0.6	4	0.6	4	1	4	0.6	4	81.18	80	96	88	A	
34	21701032041	MUCHAMMAD RIDWAN ABD	4	0.6	4	0.6	4	0.6	4	0.6	4	1	4	0.6	4	82.98	81	90	85	A	
35	21701032042	LAILA NUR HAFIDHA	4	0.6	4	0.6	4	0.6	4	0.6	3	1	4	0.6	4	82.82	74	91	86	A	
36	21701032043	SYAMSUL MA'ARIF	4	0.6	4	0.6	4	0.6	4	0.6	4	1	4	0.6	4	73.8	88	96	93	A	
37	21701032044	HARBI PRAMANA	4	0.6	4	0.6	4	0.6	4	0.6	4	1	4	0.6	4	71.8	87	92	88.9	A	
38	21701032056	MOCH. HELMI FAUZI	4	0.6	4	0.6	4	0.6	4	0.6	4	1	3	0.45	4	77.76	85	96	88.5	A	
			3.33	0.50	3.36	0.50	3.31	0.50	3.25	0.50	3.19	0.83	3.22	0.50	3.28					Prosentase Nilai Mahasiswa A	72%
			83.33	12.50	84.03	12.50	82.64	12.50	81.25	12.50	79.86	20.83	80.56	12.40	81.94					Prosentase Nilai Mahasiswa B	17%
																				Prosentase Nilai Mahasiswa C	3%
																				Prosentase Nilai Mahasiswa D	0%
																				Prosentase Nilai Mahasiswa E	8%
																				Nilai mahasiswa lulus	92%
																				Nilai mahasiswa tidak lulus	8%

No.	NPM	NAMA	CLO 1	CLO 2	CLO 3	CLO 4	CLO 5	CLO 6
			Score	Score	Score	Score	Score	Score
1	21701032002	WIDYATI	86	84	85	85	85	90
2	21701032003	RISKI DWI ELVIANTI	90	80	86	90	85	80
3	21701032004	FIDELINO CARVALHO	89	81	85	85	80	86
4	21701032006	JA'FAR ABDURRAHMAN	90	82	87	90	75	80
5	21701032007	MOH. NANDA AL AZIZ	90	80	87	90	85	80
6	21701032008	FIQRI ICHSAN TAWAQAL	89	83	85	85	80	86
7	21701032009	NOVIA KRISTIANINGSIH	90	80	87	90	85	80
8	21701032010	SOFIANSYAH	50	50	0	0	0	0
9	21701032011	NURWAHIDAH	89	80	85	85	80	86
10	21701032012	SUPARDI	70	80	75	80	75	80
11	21701032013	MUHAMMAD SHOLAHUDDIN F	85	80	87	90	85	80
12	21701032016	BADRULLAH	90	90	89	90	85	89
13	21701032017	DODIK EKA PRASETYO	70	70	80	70	85	80
14	21701032018	NADIA MISBAKHUL KHOIRO	70	80	75	80	75	80
15	21701032019	NUR CHAMILA	90	80	87	90	85	80
16	21701032020	AISYAH RAMADHANI	90	80	87	90	85	80
17	21701032021	JOHAN BUAMONA BOT	89	80	85	85	80	86
18	21701032023	NUR CHOLIS	70	80	55	60	75	80
19	21701032024	DEFI WIDIYASARI	89	80	85	85	80	86
20	21701032025	FEBI NUR FITRIANA	90	80	87	90	85	80
21	21701032026	MOHAMMAT ISBATUL CHOIR	70	80	75	80	75	80
22	21701032027	IZZA NAILATUL IFAZAH	90	80	87	90	85	85
23	21701032028	AHMAD NASRUL MAHASIN	60	60	65	65	70	50
24	21701032029	DWI INDRAWAN	70	60	65	65	70	75
25	21701032030	DAVID PRASETYO ADI CAH	70	60	65	67	80	80
26	21701032031	ERWINUL MAKKI	60	50	70	90	85	80
27	21701032032	AHMAD SHALIHUDDIN	90	80	87	90	85	80
28	21701032033	FATHUR ROHMAN	90	80	50	60	65	70
29	21701032034	NEVA LIS SAFITRI	89	80	85	85	80	86
30	21701032035	AFRIANSYAH	90	80	87	90	85	80
31	21701032036	SATRIA HIDAYAT	90	80	85	90	85	80
32	21701032038	ADE SUKMA PANEMUAN	90	80	87	90	85	80
33	21701032040	SACICO DESI ANDRIANI	90	80	87	90	85	80
34	21701032041	MUCHAMMAD RIDWAN ABDUL	90	80	85	90	85	80
35	21701032042	LAILA NUR HAFIDHA	90	80	83	90	85	80
36	21701032043	SYAMSUL MA'ARIF	90	80	87	90	90	85
37	21701032044	HARBI PRAMANA	90	80	87	90	85	80
38	21701032056	MOCH. HELMI FAUZI	70	80	75	80	75	80

No.	NPM	NAMA	CLO 1	CLO 2	CLO 3	CLO 4	CLO 5	CLO 6
			Score	Score	Score	Score	Score	Score
1	21701032045	MUHAMMAD FAJAR MAULANA	89	80	85	85	80	86
2	21701032046	ALI MAS`UD	90	80	87	90	85	80
3	21701032047	ANITA SARI	89	80	85	85	80	86
4	21701032048	DWI JAYANTI MANDA SARI	90	80	87	90	85	80
5	21701032049	META ROSALINA	90	80	87	90	85	80
6	21701032050	TAUFIQ FIRMANSYAH	89	80	85	85	80	86
7	21701032051	AINAYA PUTRI MAGFIROH	90	80	87	90	85	80
8	21701032052	ARIF RAHWANSYAH	50	50	0	0	0	0
9	21701032053	FERDIANSAH EKA SAPUTRA	89	80	85	85	80	86
10	21701032054	ALDYFERDIAN MAHESTA JA	70	80	75	80	75	80
11	21701032055	MILKA SILVIA C.D.	90	80	87	90	85	80
12	21701032057	KUNANTO PRAMUJI	90	90	89	90	85	89
13	21701032058	ADI PUTRA PRATAMA	90	80	87	90	85	80
14	21701032059	AHMAD AL FARABBI	70	80	75	80	75	80
15	21701032060	MUHAMMAD QORY FAUZI	90	80	87	90	85	80
16	21701032061	M. AUFAN NASRULLAH	90	80	87	90	85	80
17	21701032062	ALVIN YUDIANTO	89	80	85	85	80	86
18	21701032063	MOHAMAD TAEDY DWI SAPU	70	80	75	80	75	80
19	21701032064	AHMAD KHUSNI	89	80	85	85	80	86
20	21701032066	NURUL HANIFAH	90	80	87	90	85	80
21	21701032067	DIDI SURYADIN	70	80	75	80	75	80
22	21701032068	MUHAMMAD RIFKI	90	80	87	90	85	80
23	21701032069	MUHAMMAD ROJABI THOYAL	60	60	65	67	60	50
24	21701032070	SYARIF HIDAYATULLAH	0	0	0	0	0	0
25	21701032071	RUSLIADI	0	0	0	0	0	0
26	21701032072	MARISSA TSANIA EL WARD	90	80	87	90	85	80
27	21701032073	FANDY	90	80	87	90	85	80
28	21701032075	SITI AISYAH KOMALA	90	80	87	90	85	80
29	21701032076	SYAFAROTUL KIROMAH	89	80	85	85	80	86
30	21701032077	ISNAWIYAH	90	80	87	90	85	80
31	21701032078	JOKO SUJATMIKO	90	80	87	90	85	80
32	21701032079	YULI ARSIH	90	80	87	90	85	80
33	21701032080	MOHAMAD HANIF ADHAWIJA	90	80	87	90	85	80
34	21701032081	DWI ISMI AZIZAH	90	80	87	90	85	80
35	21701032082	ZUHRUFI INDANA HUSNA	90	80	87	90	85	80
36	21701032083	BRILYAN YOGA ADITYA PR	70	80	75	80	75	80

C Class

Matrik Rekap Nilai Akhir Mahasiswa																					
No.	NPM	Nama	Sub-CPMK/BOBOT (Nilai Harian)												UTS	UAS	Angka	Huruf			
			1	2	3	4	5	6	Skala 4	Skala 100											
			skala 4*15%	skala 4 *15%	skala 4*15%	skala 4*15%	skala 4*25%	skala 4*15%	Skala 4	Skala 100											
1	21501032011	SEVIN ARSYL MAJIID WAF	4	0.6	4	0.6	4	0.6	4	0.6	4	1	4	0.6	4	77.45	78	90	83.3	A	
2	21701032084	IZZAN FAIQOH	4	0.6	4	0.6	4	0.6	4	0.6	4	1	4	0.6	4	83.79	78	88	83.6	A	
3	21701032085	MUHAMMAD ALFI RIDHANSY	4	0.6	4	0.6	4	0.6	4	0.6	4	1	4	0.6	4	80.35	70	93	83.2	A	
4	21701032086	AHMAD SYAEKHUL UMAM	4	0.6	4	0.6	4	0.6	4	0.6	4	1	4	0.6	4	79.54	75	91	84.4	A	
5	21701032087	BIMA FAJAR BAHARI	4	0.6	4	0.6	4	0.6	4	0.6	4	1	4	0.6	4	83.56	85	90	87.0	A	
6	21701032088	MOHAMMAD AMRU UBAIDII	4	0.6	4	0.6	4	0.6	4	0.6	4	1	4	0.6	4	81.21	70	94	83.0	A	
7	21701032089	LIKAH TRISNA ROSIDAH	4	0.6	4	0.6	4	0.6	4	0.6	4	1	4	0.6	4	81.46	78	85	82.4	A	
8	21701032090	SALVITA AYU MAYANGSARI	4	0.6	4	0.6	4	0.6	4	0.6	4	1	4	0.6	4	82.93	83	90	86.9	A	
9	21701032091	ABDUL BARRY MARSIANOOR	4	0.6	4	0.6	4	0.6	4	0.6	4	1	4	0.6	4	81.46	73	90	82.4	A	
10	21701032092	WARDATUSH SHOLEHAH	4	0.6	4	0.6	4	0.6	4	0.6	4	1	4	0.6	4	77.07	78	94	86.0	A	
11	21701032093	NOVITA MAULIDINA	4	0.6	4	0.6	2	0.6	3	0.6	3	1	4	0.6	4	80.48	87	91	88.0	A	
12	21701032094	RIFIQ A'WANIL ABDI	4	0.6	4	0.6	4	0.6	4	0.6	4	1	4	0.6	4	85.59	70	96	83.8	A	
13	21701032095	RIZKI ZULKARNAIN	4	0.6	4	0.6	3	0.6	4	0.6	3	1	4	0.6	4	78.34	82	92	86.4	A	
14	21701032096	SITI ULIN NAFIQOH	4	0.6	4	0.6	4	0.6	4	0.6	3	1	4	0.6	3	76.08	70	94	83.6	A	
15	21701032097	NURUL FITRIA	4	0.6	4	0.6	4	0.6	4	0.6	4	1	4	0.6	4	83.56	76	93	86.0	A	
16	21701032098	ADIFIAN DWI PRANATA PU	0	0	0	0	0	0	0	0	0	0	0	0	0	81.32	0	0	7.5	E	
17	21701032100	FINA MIRAYANTI	4	0.6	4	0.6	4	0.6	4	0.6	4	1	4	0.6	4	81.04	73	94	85.5	A	
18	21701032101	RIZA FARADIBA	4	0.6	4	0.6	4	0.6	4	0.6	4	1	4	0.6	4	82.77	86	92	88.6	A	
19	21701032102	NUR LAILI 'IRFAN WAHYU	4	0.6	4	0.6	4	0.6	4	0.6	4	1	4	0.6	4	82.3	70	92	82.3	A	
20	21701032103	JAENAH ELMI	4	0.6	4	0.6	4	0.6	4	0.6	4	1	4	0.6	4	82.23	86	93	89.5	A	
21	21701032104	MAHMUDI	4	0.6	2	0.6	4	0.6	4	0.6	4	1	4	0.6	3	77.34	70	90	81.5	A	
22	21701032106	M. FAUZAN AKMALUDIN	4	0.6	4	0.6	4	0.6	3	0.6	4	1	4	0.6	4	81.09	70	90	83.0	A	
23	21701032107	NI MADE PUTRI AGUSTINI	3	0.6	4	0.6	4	0.6	4	0.6	4	1	4	0.6	4	68.32	70	90	82.0	A	
24	21701032109	ARIYADI	4	0.6	4	0.6	4	0.6	4	0.6	4	1	4	0.6	4	67.75	72	92	83.4	A	
25	21701032110	M. IMAM MUSTOFA	4	0.6	4	0.6	4	0.6	3	0.6	4	1	4	0.6	4	71.44	70	88	81.1	A	
26	21701032111	NATASHA ANGELINE	4	0.6	4	0.6	4	0.6	4	0.6	4	1	4	0.6	4	76.37	83	93	87.6	A	
27	21701032112	SURYADI	4	0.6	4	0.6	4	0.6	4	0.6	4	1	4	0.6	4	80.34	84	87	86.0	A	
28	21701032114	SHIVARA YAN FIRDAUSYA	4	0.6	4	0.6	4	0.6	4	0.6	4	1	4	0.6	4	65.66	80	92	85.8	A	
29	21701032115	SHINTA PRAMESTI SURYO	4	0.6	4	0.6	4	0.6	4	0.6	4	1	4	0.6	4	79.5	92	92	90.4	A	
30	21701032116	NUR KHABIBATUR ROHMAH	4	0.6	4	0.6	4	0.6	4	0.6	4	1	4	0.6	4	82.3	81	92	85.9	A	
31	21701032117	MUHAMMAD NAILUL AQSHC	3	0.45	3	0.45	3	0.45	3	0.45	3	0.75	3	0.45	3	79.09	70	84	78.5	B	
32	21701032118	FEBRIANTI MAGGELLANG	4	0.6	4	0.6	4	0.6	4	0.6	4	1	4	0.6	4	82.3	75	90	83.0	A	
33	21701032120	SITI NURHALIZA	4	0.6	4	0.6	4	0.6	4	0.6	4	1	4	0.6	4	81.18	77	94	86.7	A	
34	21701032122	DEVI INDAH MASFUFAH	4	0.6	4	0.6	4	0.6	3	0.6	4	1	4	0.6	4	82.98	70	92	82.3	A	
35	21701032124	TIARA MURSYIDAH	4	0.6	4	0.6	4	0.6	4	0.6	4	1	4	0.6	4	82.82	70	90	82.0	A	
36	21701032126	RINI LESTARI	4	0.6	4	0.6	4	0.6	4	0.6	4	1	4	0.6	4	73.8	70	87	80.8	A	
37	21701032127	HASAN AZZAKI AL ASKARI	4	0.6	4	0.6	4	0.6	4	0.6	4	1	4	0.6	4	77.25	83	82	83.7	A	
38	21701032128	NOVIA DWI ALASTIA	4	0.6	4	0.6	4	0.6	4	0.6	4	1	4	0.60	4	77.76	82	83	83.3	A	
			3.83	0.58	3.81	0.58	3.78	0.58	3.75	0.58	3.78	0.97	3.86	0.58	3.81					Prosentase Nilai Mahasiswa A	95%
			95.83	14.48	95.14	14.48	94.44	14.48	93.75	14.48	94.44	24.13	96.53	14.48	95.14					Prosentase Nilai Mahasiswa B	3%
																				Prosentase Nilai Mahasiswa C	0%
																				Prosentase Nilai Mahasiswa D	0%
																				Prosentase Nilai Mahasiswa E	3%
																				Nilai mahasiswa lulus	97%
																				Nilai mahasiswa tidak lulus	3%

No.	NPM	NAMA	CLO 1	CLO 2	CLO 3	CLO 4	CLO 5	CLO 6
			Score	Score	Score	Score	Score	Score
1	21501032011	SEVIN ARSYL MAJIID WAF	85	84	55	85	85	90
2	21701032084	IZZAN FAIQOH	88	82	86	90	88	83
3	21701032085	MUHAMMAD ALFI RIDHANSY	89	81	85	85	80	86
4	21701032086	AHMAD SYAEKHUL UMAM	90	82	87	90	75	80
5	21701032087	BIMA FAJAR BAHARI	90	80	87	90	85	80
6	21701032088	MOHAMMAD AMRU UBADILL	89	83	85	85	80	86
7	21701032089	LIKAH TRISNA ROSIDAH	90	80	87	90	85	80
8	21701032090	SALVITA AYU MAYANGSARI	85	85	85	90	90	85
9	21701032091	ABDUL BARRY MARSIANOOR	89	80	85	85	80	86
10	21701032092	WARDATUS SHOLEHAH	70	80	75	80	84	80
11	21701032093	NOVITA MAULIDINA	85	80	87	90	85	80
12	21701032094	RIFQI A`WANIL ABDI	90	90	89	90	85	89
13	21701032095	RIZKI ZULKARNAIN	90	75	80	70	85	80
14	21701032096	SITI ULIN NAFIQOH	70	80	75	80	75	80
15	21701032097	NURUL FITRIA	90	80	87	90	85	80
16	21701032098	ADIFIAN DWI PRANATA PU	90	80	87	90	85	80
17	21701032100	FINA MIRAYANTI	89	80	85	85	80	86
18	21701032101	RIZA FARADIBA	85	80	55	84	90	80
19	21701032102	NUR LAILI `IRFAN WAHYU	89	80	85	85	80	86
20	21701032103	JAENAH ELMI	90	80	87	92	85	85
21	21701032104	MAHMUDI	70	80	75	80	75	80
22	21701032106	M. FAUZAN AKMALUDIN	90	80	87	90	85	85
23	21701032107	NI MADE PUTRI AGUSTINI	80	55	65	65	70	90
24	21701032109	ARIYADI	70	60	65	65	70	75
25	21701032110	M. IMAM MUSTOFA	70	60	65	67	80	80
26	21701032111	NATASHA ANGELINE	50	60	70	90	85	80
27	21701032112	SURYADI	90	80	87	90	85	80
28	21701032114	SHIVARA YAN FIRDAUSYA	90	80	60	80	55	70
29	21701032115	SHINTA PRAMESTI SURYO	89	80	85	85	80	86
30	21701032116	NUR KHABIBATUR ROHMAH	90	80	87	90	85	80
31	21701032117	MUHAMMAD NAILUL AQSHO	90	55	85	90	85	80
32	21701032118	FEBRIANTI MAGGELLANG	90	80	87	90	85	80
33	21701032120	SITI NURHALIZA	90	80	87	90	85	80
34	21701032122	DEVI INDAH MASFUFAH	90	80	85	90	85	80
35	21701032124	TIARA MURSYIDAH	90	80	83	90	85	80
36	21701032126	RINI LESTARI	90	80	87	90	90	85
37	21701032127	HASAN AZZAKI AL ASKARI	90	90	90	95	90	90
38	21701032128	NOVIA DWI ALASTIA	85	80	75	80	75	80