



Subject Module
Department of Agribusiness
Faculty of Agriculture
University of Islam Malang

Module Handbook

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| Module Title | Management Fundamentals |
| Module Level, if available | Undergraduate, Study Program of Agribusiness |
| CourseCode | MKW 60704 |
| Title, if available | - |
| Course (MK) | Management Fundamentals |
| Semester | 1 |
| Course Coordinator | Ir.Sri Hindarti, M.Si |
| Teaching Team | Lia Rohmatul Maula, S.P., M.P. |
| Instruction language | Indonesian Language/English |
| Linkage to Curriculum | Study Program: Agribusiness Specialization: Agribusiness Type: Compulsory |
| Method and Duration of Learning | 1. Lecture: 100 minutes / meeting (14 meetings) 2. Practicum: 170 minutes / meeting (8 meetings) 3. Structured assignments / individual and group assignments |
| Study Load Student | 1. Lecture: 100 minutes / meeting (14 meetings) 2. Practicum: 170 minutes / meeting (8 meetings) 3. Structured assignments / quizzes / group presentations 4. Attendance: 75% of total attendance |
| Weight Credit | 3 Credits or 5.1 ECTS |
| Requirements to Pass the Course | <ul style="list-style-type: none"> • Attendance $\geq 75\%$ • The final score of all learning evaluation components ≥ 50 • Final score components: • 25% Mid-Semester Exam • 25% Final Examination • 20% Practicum • 20% Structured Tasks (individual and group) • 10% Attendance |
| Course Prerequisites | - |
| Learning outcomes | <p>The expected learning outcomes are:</p> <ol style="list-style-type: none"> 1. Able to respond to problems regarding entrepreneurship, agribusiness, and green food (ILO 1) 2. Able to analyze the rules and principles of agribusinesssciences, social sciences, economics, and agricultural techniqueus as the basic for innovative agribusiness disciplines(ILO 2) 3. Able to work efficiently, independently and teams work using a variety of methods to communicate effectively with in the scientific community and society (ILO 9) |
| Content Learning | <p>After completing this course students can:</p> <ol style="list-style-type: none"> 1. Able to review the basic functions and scope of management |

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| | <ol style="list-style-type: none"> 2. Able to do planning, organizing, mobilizing, supervising in the organization 3. Able to analyze the Principles of the Organization, and Preparation of Personnel in the organization 4. Able to make a variety of motivational methods and lead members of the organization 5. Able to make the right decisions in running the organization <p>The topics include:</p> <ol style="list-style-type: none"> 1. Basic Concepts of Management: <ul style="list-style-type: none"> • understanding and scope of management • the importance of management in the organization 2. MANAGEMENT IN ORGANIZATIONS <ul style="list-style-type: none"> • management role • the role of management in the organization • manager skills 3. Organizational Planning <ul style="list-style-type: none"> • Planning of organizational activities • The importance of organizational planning 4. Organizational organization: <ul style="list-style-type: none"> • Organizing agribusiness • The importance of organizing agribusiness 5. Organizational Principles <ul style="list-style-type: none"> • Organizational Principles 6. Personnel Preparation <ul style="list-style-type: none"> • Personnel Preparation 7. Organizational Movement Theory, Functions and Techniques: <ul style="list-style-type: none"> • Organizational movement theory • Function of driving agribusiness organizations • Organizational Movement Techniques in agribusiness 8. Theory of Motivation <ul style="list-style-type: none"> • Organizational Motivation Theory 9. Motivation of Organizational Members <ul style="list-style-type: none"> • Organizational Member Motivation 10. Leadership <ul style="list-style-type: none"> • Theory of leadership in organizations • Leadership style in the organization 11. Organizational oversight: <ul style="list-style-type: none"> • Supervision in agribusiness organizations 12. Decision Making in Organizations <ul style="list-style-type: none"> • Decision Making in Organizations • Case study |
| Test Terms and Forms | <p>Exam Requirements: Minimum 75% attendance to attend final exam</p> <p>Exam form: Essay</p> |
| Learning Media | <p>Projector and screen, Zoom application, Google Classroom, e-book, WA Group, Learning Management System (LMS UNISMA)</p> |
| Reference | <p>Main Reference:</p> <ol style="list-style-type: none"> 1. Sri Hindarti, 2019. Management and Leadership in Organizations. Publishing Instra. malang 2. James A. F. Stoner, 1982. Management. Volume I and fl. Prentice Hall. New Jersey |

3. GR. Terry and L.W. Rue, 1991. Fundamentals of Management. EarthScript. Jakarta
4. Gary Dressler, 1997. Human Resource Management. Volumes I and II. Prenhalindo. Jakarta.
5. C. Wijaya and M. Rifa'i. 2016. Fundamentals of Management. Prime Publishing. Field

Supporting Reference:

1. Van Fleet
2. Management Journal